



Residential Roofing Sales

Full Job Description

Phelps Brothers Roofing has been in business since 1979 and specializes in all residential roofing services. We are seeking self-motivated individuals to add to our Sales Team of Roofing Professionals in the Capital Region area.

- Unlimited earning potential
- Leads provided. No cold calling!
- Full office support
- Direct hire position

Qualifications

- 3+ years experience as a roofing sales representative a plus or Project Management
- Broad knowledge of roofing systems, accessories, and installation procedures
- Must be comfortable being face to face with customers
- Must be physically able to climb a ladder and get on a roof for an inspection
- Self-disciplined / Self-starter / Strategic thinker / Positive attitude
- Ability to manage your time effectively

Responsibilities

- Follow up on leads promptly and document status changes in the Company software
- Meet with customer, educate, present and close new business
- Inspect roofs, document findings, and identify roofing solutions
- Create estimates for work to be performed
- Create work orders and create job folders for Project Managers to complete a job
- Maintain customer service throughout production through collection

Compensation:

Base salary with generous commission plan, company provided vehicle, laptop and cell phone. Individual Health Insurance. Paid vacation, Sick time, and generous holiday schedule.